Mid-Year Report 2011







|                                     | Corp   | oration | GF                                     | Piping S | ystems | GF Aut | omotive | GF | AgieCha | rmilles |
|-------------------------------------|--------|---------|--|----------|--------|--------|---------|----|---------|---------|
| million CHF                         | 2011   | 2010    |  | 2011     | 2010   | 2011   | 2010    |    | 2011    | 2010    |
| Order intake                        | 1 953  | 1 811   |  | 607      | 584    | 884    | 839     |    | 462     | 388     |
| Orders on hand                      | 648    | 556     | ······································ | 70       | 70     | 400    | 349     |    | 178     | 137     |
| Sales                               | 1 861  | 1 691   |  | 607      | 584    | 865    | 781     |    | 389     | 326     |
| EBITDA                              | 195    | 149     | •                                      | 102      | 87     | 81     | 65      |    | 17      | 0       |
| EBIT                                | 130    | 73      |  | 80       | 65     | 44     | 20      |    | 12      | -7      |
| Net profit                          | 92     | 41      |  |          |        |        |         |    |         |         |
| Investments <sup>1</sup>            | 42     | 37      |  | 17       | 18     | 20     | 17      |    | 3       | 1       |
| Free cash flow                      | -54    | -6      |  |          |        |        |         |    |         |         |
| Return on sales (EBIT margin) %     | 7.0    | 4.3     |  | 13.2     | 11.1   | 5.1    | 2.6     |    | 3.1     | -2.1    |
| Return on invested capital (ROIC) % | 14.6   | 7.2     |  | 19.7     | 16.1   | 13.4   | 6.6     |    | 8.9     | -4.5    |
| Number of employees                 | 13 220 | 12 423  |  | 4 937    | 4 513  | 5 516  | 5 351   |    | 2 626   | 2 411   |

<sup>1</sup> Investments equal the purchase cost of property, plant and equipment and intangible assets acquired.

# Performance leap in the first semester

- 10 percent sales growth in Swiss francs, 24 percent in local currencies
- EBIT increased by 78 percent to CHF 130 million
- Net profit more than doubled to CHF 92 million
- ROIC lifted to 14.6 percent. All Corporate Groups contribute to value generation
- Favorable syndicated loan secured for CHF 250 million

Georg Fischer grew during the first half year 2011 clearly above the market. All three Corporate Groups capitalized on the ongoing worldwide economic recovery and contributed to the double digit sales growth.

The sales of the Corporation went up 10 percent to CHF 1,861 million, whereas the underlying growth in local currencies jumped 24 percent. The operating result (EBIT) also sharply increased to CHF 130 million in the first half of 2011 from CHF 73 million in the same period of 2010. Accordingly, the return on sales (ROS) went up to 7 percent against 4.3 percent in the first semester of 2010. The increased volume and the lowered cost base as well as price adjustments compensated the negative currency translation and transaction effects to a large extent.

The Corporation also achieved a ROIC (return on invested capital) of 14.6 percent, already close to its objective of 15 percent for 2012. Net profit jumped by 124 percent to CHF 92 million, and earnings per share was more than doubled at CHF 21.

Due to seasonal effects as well as the high pace of growth, free cash flow in the period under review was negative at CHF -54 million. In the second half of the year, a substantially positive free cash flow is expected.

The balance sheet remained very solid with a virtually unchanged equity ratio of 39 percent despite the strong appreciation of the Swiss franc.

Headcount rose by about 800 to 13,220 persons, on account of the expansion in Asia.

In the middle of the year, Georg Fischer concluded a new syndicated loan in the amount of CHF 250 million with a term of five years. This loan replaces the existing facility and allows for a better maturity profile as well as a higher strategic flexibility.

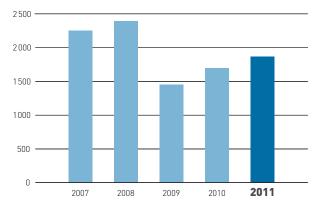
**GF Piping Systems** grew its top line 4 percent to CHF 607 million (17% in local currencies). The main growth came from a strong demand for industrial applications worldwide.

In Europe, utility applications and building technology showed a more mixed pattern, with substantially higher growth in Northern Europe (including Germany), whereas sales in Southern Europe stagnated anew.

Profitability went up significantly to CHF 80 million (first half 2010: CHF 65 million) for an ROS of 13.2 percent against 11.1 percent in the first six months of 2010.

GF Piping Systems has extensive manufacturing facilities in Asia and America, and its exposure to the US dollar is essentially hedged. On the other hand, a good part of its products manufactured in Switzerland are exported into the euro zone, thus generating significant transaction effects.

Sales January to June million CHF



The new plant inaugurated in August 2010 in Beijing for the production of floor-heating systems is already running at full capacity. GF Piping Systems will further boost its presence in China by opening its eleventh production facility, this one near Shanghai, during the second half of the year.

**GF Automotive** lifted its top line to CHF 865 million in the first half for growth of 11 percent (26% in local currencies). The truck sector has further recovered from the doldrums of 2009 and deliveries to truck manufacturers increased significantly during the first six months, thus improving the load of our cast-iron foundries. The growth in sales to car manufacturers in Europe was much more moderate after the significant jump of 2010.

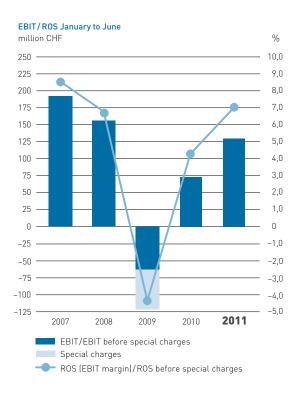
Profitability at GF Automotive has been doubled compared to the first half of 2010, from CHF 20 million to CHF 44 million. Since all the Corporate Group's plants are located either in the euro zone or in China, it is not much exposed to the Swiss franc appreciation.

Raw material price increases (aluminum, scrap iron) were, however, significant compared to the first half of 2010. Most other input costs also increased significantly (coke, rare earths, electricity). Most increases have been passed on to customers. This added about 8 percent to the top line without improving on the operational result, thus reducing ROS somewhat.

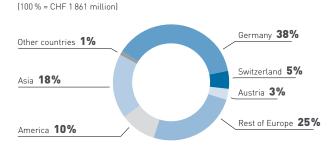
Of all three Corporate Groups, **GF AgieCharmilles** saw the sharpest jump in orders and in sales, each showing an increase of 19 percent. In local currencies, the 35 percent increase for both was even more spectacular. Sales in the first half came to CHF 389 million.

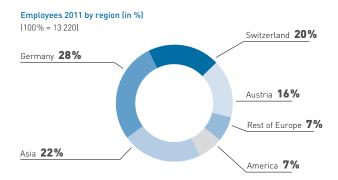
Order intake grew in all regions worldwide, with Asia and America in particular reporting a strong surge. Demand in Europe also bounced back strongly as the investment climate turned more favorable in most countries. The difference between order intake and sales stems from two factors: the high increase in order intake during the second quarter and supply disruptions, especially of key components from Japan after the earthquake of March 2011.

Profitability improved from a loss of CHF 7 million in the first half year of 2010 to an EBIT of CHF 12 million in the same period of 2011. The currency impacts were significant especially on the US dollar, as the main production currently takes place in Switzerland.



Sales 2011 by region (in %)





The new milling machine plant of Changzhou (China) successfully started operation in February 2011, and production is being quickly ramped up. In addition, part of the production for the world of EDM standard machines is being shifted from Switzerland to the Beijing plant, a move that will step by step reduce the overall currency exposure of the Corporate Group.

#### The outlook for 2011

Despite macro-economic and currency headwinds, demand in all three Corporate Groups of Georg Fischer remains robust across its main markets. The order books are higher than six months ago, leading to a good plant load.

The continuing appreciation of the Swiss franc, however, has a negative impact on growth as well as on margins as evidenced in the first half. Every effort is being made to offset its transaction effects: short-term with price adjustments as well as the increase of procurements denominated in euros and US dollars, mid-term with the further expansion of production in the main markets in order to come closer to a natural hedge.

The lack of visibility in the currency markets makes a proper guidance difficult at this point in time. Should exchange rates stabilize, the Corporation expects a result in the second half of 2011 in the same range as in the first half.

### Stability and continuity as key success factors

The added stability afforded by its international reach and by the presence of the Corporation in several industrial sectors is appreciated by its customers. It is often a key factor in the award of important contracts. Customer proximity as well as continuity are important in gaining the trust of customers in industrial sectors with long-term investment cycles such as those of Georg Fischer.

The Board of Directors will therefore continue to foster and promote the independence of the Corporation as the best guarantee of continuity and predictability for its customers and sustainable value generation on behalf of all its shareholders.

Martin Huker

Martin Huber Chairman of the Board of Directors Yves Serra President an.

# Statement of financial position

| million CHF  | Notes | 30 June 2011 | %                                       | 31 Dec. 2010 | %   |
|--|-------|--------------|---|--------------|-----|
| Investment properties                                    |       | 32           |   | 32           |     |
| Property, plant and equipment for own use                |       | 872          |   | 923          |     |
| Intangible assets  |       | 236          | <u></u>                                 | 251          |     |
| Other financial assets                                   |       | 4            |   | 5            |     |
| Deferred tax assets                                      | •     | 57           | •                                       | 58           |     |
| Non-current assets                                       | (2.1) | 1 201        | 42                                      | 1 269        | 45  |
| Inventories  |       | 630          |   | 589          |     |
| Trade accounts receivable                                | •     | 603          |   | 486          |     |
| Income taxes receivable                                  | •     | 9            |   | 9            |     |
| Other accounts receivable                                | •     | 88           | •                                       | 78           |     |
| Marketable securities                                    |       | 5            | •                                       | 17           |     |
| Cash and cash equivalents                                |       | 324          | *************************************** | 390          |     |
| Current assets   | (2.2) | 1 659        | 58                                      | 1 569        | 55  |
| Assets   |       | 2 860        | 100                                     | 2 838        | 100 |
| Share capital  |       | 41           |   | 82           |     |
| Share premium  |       | 183          |   | 179          |     |
| Retained earnings  |       | 848          |   | 819          |     |
| Equity attributable to shareholders of Georg Fischer Ltd |       | 1 072        | 38                                      | 1 080        | 38  |
| Non-controlling interests                                |       | 41           | 1                                       | 44           | 2   |
| Equity   | (2.3) | 1 113        | 39                                      | 1 124        | 40  |
| Bank liabilities   | (2.5) | 95           |   | 99           |     |
| Bonds  | (2.5) | 496          |   | 495          |     |
| Deferred tax liabilities                                 |       | 65           |   | 68           |     |
| Provisions   |       | 66           |   | 63           |     |
| Employee benefits  |       | 140          | •                                       | 142          |     |
| Other non-current liabilities                            |       | 11           | •                                       | 11           |     |
| Non-current liabilities                                  |       | 873          | 30                                      | 878          | 31  |
| Bank liabilities   | (2.5) | 121          |   | 93           |     |
| Provisions   |       | 39           |   | 55           |     |
| Employee benefits  |       | 34           |   | 35           |     |
| Trade accounts payable                                   |       | 317          |   | 335          |     |
| Current tax liabilities                                  |       | 66           | *                                       | 58           |     |
| Other current liabilities                                |       | 297          | •                                       | 260          |     |
| Current liabilities                                      |       | 874          | 31                                      | 836          | 29  |
| Liabilities  | (2.4) | 1 747        | 61                                      | 1 714        | 60  |
| Liabilities and equity                                   |       | 2 860        | 100                                     | 2 838        | 100 |

# Income statement

|   |       | Jan. – June |        | Jan. – June |          | Jan. – Dec. |  |
|---|-------|-------------|--------|-------------|----------|-------------|--|
| million CHF   | Notes | 2011        | %      | 2010        | %        | 2010        | %                                      |
| Gross sales   |       | 1 899       |        | 1 725       |          | 3 511       |  |
| Sales deductions  |       | -38         |        | -34         |          | -64         |  |
| Sales   | (3.1) | 1 861       | 100    | 1 691       | 100      | 3 447       | 100                                    |
| Other operating income  |       | 14          |        | 15          |          | 45          |  |
| Income  |       | 1 875       | 101    | 1 706       | 101      | 3 492       | 101                                    |
| Cost of materials and products                                  |       | -933        |        | -786        |          | -1 648      |  |
| Changes in inventory  |       | 25          | •      | -18         |          | -3          |  |
| Operating expenses  |       | -316        | *      | -293        |          | -613        |  |
| Gross value added   |       | 651         | 35     | 609         | 36       | 1 228       | 36                                     |
| Personnel expenses  |       | -456        |        | -460        |          | -899        |  |
| EBITDA  |       | 195         | 10     | 149         | 9        | 329         | 10                                     |
| Depreciation  |       | -62         |        | -71         |          | -140        |  |
| Amortization  |       | -3          | •      | -5          | •        | -9          |  |
| EBIT  | (3.2) | 130         | 7      | 73          | 4        | 180         | 5                                      |
| Interest income   | (3.3) | 1           |        | 1           |          | 2           |  |
| Interest expense  | (3.3) | -18         | •••••• | -20         | •        | -39         |  |
| Other financial result  | (3.3) | -2          |        |             | •        | -9          | · · · · · · · · · · · · · · · · · · ·  |
| Result of investment properties                                 |       | 1           |        |             |          | 3           |  |
| Profit before taxes   |       | 112         | 6      | 54          | 3        | 137         | 4                                      |
| Income taxes  | (3.3) | -20         |        | -13         |          | -29         |  |
| Net profit  | [3.4] | 92          | 5      | 41          | 2        | 108         | 3                                      |
| thereof attributable to shareholders                            |       |             |        |             |          |             |  |
| of Georg Fischer Ltd<br>thereof attributable to non-controlling |       | 87          |        | 37          | <u>.</u> | 99          | <u>-</u>                               |
| interests   |       | 5           |        | 4           |          | 9           | <u>.</u>                               |
| Basic earnings per share in CHF                                 | (3.4) | 21          |        | 9           |          | 24          |  |
| Diluted earnings per share in CHF                               | (3.4) | 21          |        | 9           |          | 24          | ······································ |

# Statement of comprehensive income

| million CHF  | Jan June 2011 | Jan. – June 2010 | Jan. – Dec. 2010 |
|--|---------------|------------------|------------------|
| Net profit   | 92            | 41               | 108              |
| Other comprehensive income:                                |               |                  |                  |
| Translation adjustments recognized in the reporting period | -56           | -63              | -137             |
| Cumulated translation adjustments transferred              |               |                  |                  |
| to the income statement                                    |               |                  | 6                |
| Changes in fair value of cash flow hedges recognized       |               |                  |                  |
| in the reporting period                                    | 1             | 3                | 9                |
| Changes in fair value of cash flow hedges transferred      |               |                  |                  |
| to the income statement                                    | -6            |                  | -4               |
| Income taxes on changes in fair value                      |               | •                |                  |
| of cash flow hedges  | 1             | -1               | -1               |
| Other comprehensive income, net of taxes                   | -60           | -61              | -127             |
| Total comprehensive income                                 | 32            | -20              | -19              |
| thereof attributable to shareholders of Georg Fischer Ltd  | 29            | -23              | -25              |
| thereof attributable to non-controlling interests          | 3             | 3                | 6                |

| Statement of changes in equity  million CHF | Share capital | Share premium | Cumulative translation<br>adjustments   | Cash flow hedging | Other retained earnings | Retained earnings | Equity shareholders<br>Georg Fischer Ltd | Non-controlling<br>interests | Equity |
|---|---------------|---------------|---|-------------------|-------------------------|-------------------|--|------------------------------|--------|
| Balance as per 31 December 2009             | 82            | 181           | -148                                    |                   | 992                     | 844               | 1 107                                    | 45                           | 1 152  |
| Net profit                                  |               |               |   |                   | 37                      | 37                | 37                                       | 4                            | 41     |
| Other comprehensive income, net of taxes    |               |               | -62                                     | 2                 |                         | -60               | -60                                      | -1                           | -61    |
| Total comprehensive income                  |               |               | -62                                     | 2                 | 37                      | -23               | -23                                      | 3                            | -20    |
| Share-related compensation                  |               | 1             |   |                   |                         |                   | 1  |                              | 1      |
| Reduction in par value/dividends            |               |               | • |                   |                         |                   | •  | -7                           | -7     |
| Balance as per 30 June 2010                 | 82            | 182           | -210                                    | 2                 | 1 029                   | 821               | 1 085                                    | 41                           | 1 126  |
| Balance as per 31 December 2010             | 82            | 179           | -276                                    | 4                 | 1 091                   | 819               | 1 080                                    | 44                           | 1 124  |
| Net profit                                  |               |               |   |                   | 87                      | 87                | 87                                       | 5                            | 92     |
| Other comprehensive income, net of taxes    |               |               | -54                                     | -4                |                         | -58               | -58                                      | -2                           | -60    |
| Total comprehensive income                  |               |               | -54                                     | -4                | 87                      | 29                | 29                                       | 3                            | 32     |
| Purchase of treasury shares                 |               | -1            |   |                   |                         |                   | -1                                       |                              | -1     |
| Share-related compensation                  | -             | 5             | •                                       |                   | •                       |                   | 5  |                              | 5      |
| Reduction in par value/dividends            | -41           |               |   |                   |                         |                   | -41                                      | -6                           | -47    |
| Balance as per 30 June 2011                 | 41            | 183           | -330                                    |                   | 1 178                   | 848               | 1 072                                    | 41                           | 1 113  |

# Statement of cash flows

| million CHF   | Notes | Jan June 2011 | Jan. – June 2010 | Jan. – Dec. 2010 |
|---|-------|---------------|------------------|------------------|
| Net profit  |       | 92            | 41               | 108              |
| Income taxes  |       | 20            | 13               | 29               |
| Financial result  |       | 19            | 19               | 46               |
| Depreciation  |       | 62            | 71               | 140              |
| Amortization  |       | 3             | 5                | 9                |
| Other non-cash income and expenses  |       | 18            | -14              | -27              |
| Increase in provisions, net   |       | 5             | 7                | 28               |
| Use of provisions   |       | -16           | -31              | -53              |
| Changes in  |       |               |                  |                  |
| Inventories   |       | -78           | 6                | -5               |
| Trade accounts receivable   |       | -143          | -168             | -106             |
| Other accounts receivable   |       | -13           | -12              | 2                |
| Trade accounts payable  |       | -8            | 52               | 94               |
| Other non-interest-bearing liabilities  |       | 66            | 61               | 32               |
| Interest paid   |       | -13           | -7               | -34              |
| Income taxes paid   |       | -27           | -14              | -20              |
| Cash flow from operating activities   |       | -13           | 29               | 243              |
| Additions to  |       |               |                  |                  |
| Property, plant and equipment   |       | -41           | -35              | -124             |
| Intangible assets   |       | -1            | -2               | -5               |
| Other financial assets  |       | -1            | -1               | -1               |
| Disposals of  |       |               | •                |                  |
| Property, plant and equipment   |       | 1             |                  | 33               |
| Other financial assets  |       |               | 2                | 2                |
| Interest received   |       | 1             | 1                | 2                |
| Cash flow from investing activities   |       | -41           | -35              | -93              |
| Free cash flow  | [4]   | -54           | -6               | 150              |
| Purchase of treasury shares   |       | -1            |                  | -4               |
| Par value reduction/dividends paid  | (2.3) | -47           | -7               | -7               |
| Issue of bonds  |       |               | 197              | 197              |
| Repayment of bonds  |       |               |                  | -157             |
| Increase of bank loans  |       | 4             | 5                | 5                |
| Repayment of bank loans   |       | -1            | -50              | -78              |
| Changes in other interest-bearing liabilities   |       |               |                  |                  |
| (mainly current bank accounts)  |       | 42            | 20               | -11              |
| Cash flow from financing activities   |       | -3            | 165              | -55              |
| Translation adjustment on cash and cash equivalents   |       | -9            | -3               | -21              |
| Net cash flow   |       | -66           | 156              | 74               |
| Cash and cash equivalents at beginning of year  |       | 390           | 316              | 316              |
| Cash and cash equivalents at end of period  |       | 324           | 472              | 390              |
| Parties and a second and a second and |       | 024           | 7/2              | 370              |

# Corporate accounting principles

Basis of preparation of the consolidated interim financial statements

The consolidated interim financial statements are those of Georg Fischer Ltd and all Swiss and foreign subsidiaries in which it holds - either directly or indirectly - more than 50% of the voting rights or for which it has operational and financial management responsibility. Those entities are fully consolidated. Joint ventures in which Georg Fischer Ltd has a direct or indirect participation of 50%, or where the Georg Fischer Corporation exercises joint control, are included in the consolidated financial statements using the proportionate consolidation method. Investments in associates in which the Georg Fischer Corporation has a non-controlling interest of at least 20% but less than 50% or over which it otherwise has significant influence, are included in the consolidated financial statements using the equity method of accounting. The consolidated interim financial statements cover the six-month period ended 30 June 2011 (hereafter "the interim period") and are prepared in accordance with IAS 34 "Interim Financial Reporting." These consolidated interim financial statements do not include all the notes contained in the consolidated annual financial statements, and for that reason should be read in conjunction with the consolidated financial statements for the year ended 31 December 2010.

The consolidated interim statements were approved by the Board of Directors on 14 July 2011.

The accounting principles applied in the interim financial statements are consistent with those used in the 2010 Annual Report, except where noted in the following paragraph:

Effective 1 January 2011 Georg Fischer adopted the newly issued IFRIC 19 "Extinguishing Financial Liabilites with Equity Instruments" as well as the revised IAS 24 "Related Party Disclosure", IAS 32 "Financial Instruments: Presentation of Financial Statements (Classification of Rights Issues)," "Improvements to IFRSs (2010)" and IFRIC 14 "Prepayments of a Minimum Funding Requirement." The adoption had no effect on the consolidated interim financial statements.

### Standards that have been approved but not yet applied

The following new and revised standards and interpretations have been issued, but are not yet effective. They have not been applied early in these consolidated financial statements. Their impact on the consolidated financial statements of Georg Fischer has not yet been systematically analysed. However, a preliminary assessment has been conducted by management and the expected impact of each standard and interpretation is presented in the following table.

| Standard/Interpretation   |     | Effective date | Date planned for adoption by Georg Fischer |
|---|-----|----------------|--|
| New Standards and Interpretations   |     |                |  |
| IFRS 9 Financial Instruments  | *   | 1 January 2013 | Financial year 2013                        |
| IFRS 10 Consolidated Financial Statements                                 | *   | 1 January 2013 | Financial year 2013                        |
| IFRS 11 Joint Arrangements  | *** | 1 January 2013 | Financial year 2013                        |
| IFRS 12 Disclosure of Interests in Other Entities                         | **  | 1 January 2013 | Financial year 2013                        |
| IFRS 13 Fair Value Measurement  | *   | 1 January 2013 | Financial year 2013                        |
| Revised Standards and Interpretations                                     |     |                |  |
| Disclosures – Transfer of financial assets (Amendments to IFRS 7)         | *   | 1 July 2011    | Financial year 2012                        |
| Deferred Tax: Recovery of Underlying Assets (Amendments to IAS 12)        | *   | 1 January 2012 | Financial year 2012                        |
| Presentation of Items of Other Comprehensive Income (Amendments to IAS 1) | **  | 1 July 2012    | Financial year 2013                        |
| IAS 19 Employee Benefits (amended 2011)                                   | *** | 1 January 2013 | Financial year 2013                        |
| IAS 27 Separate Financial Statements (2011)                               | *   | 1 January 2013 | Financial year 2013                        |
| IAS 28 Investments in Associates and Joint Ventures (2011)                | *** | 1 January 2013 | Financial year 2013                        |

- No impact or no significant impact is expected on the consolidated financial statements.
- The impact on the consolidated financial statements is expected to result in additional disclosures or changes in presentation.
- \*\*\* The impact on the consolidated financial statements can not yet be determined with sufficient reliability.

The preparation of the consolidated interim financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities and disclosure of contingent liabilities at the date of the consolidated interim financial statements. If in future such estimates and assumptions, which are based on management's best judgement at the date of the consolidated interim financial statements, deviate from the actual circumstances, the original estimates and assumptions will be modified as appropriate in the reporting period in which the circumstances change. Estimates and assumptions made by the management in the consolidated interim financial statements are not different from those made in the consolidated financial statements for the year ended 31 December 2010.

Income tax expense is recognized based upon the best estimate of the weighted average annual income tax rate expected for the full financial year.

# Notes to the consolidated interim financial statements

# Segment information as per 30 June

# **GF Piping Systems**

| million CHF                     | 2011 | 2010 | 2009 |  |
|---------------------------------|------|------|------|--|
| Order intake                    | 607  | 584  | 563  |  |
| Orders on hand at end of period | 70   | 70   | 70   |  |
| Sales¹                          | 607  | 584  | 529  |  |
| EBITDA                          | 102  | 87   | 55   |  |
| Depreciation                    | 19   | 19   | 20   |  |
| Amortization                    | 3    | 3    | 5    |  |
| Restructuring expenses          |      |      | 10   |  |
| EBIT                            | 80   | 65   | 20   |  |

In accordance with IFRS 8 the operative segments consist of the three Corporate Groups GF Piping Systems, GF Automotive and GF AgieCharmilles.

# Reconciliation to the segment information as per 30 June

| million CHF                         | 2011  | 2010  | 2009  |
|-------------------------------------|-------|-------|-------|
|                                     |       |       |       |
| Sales                               |       |       |       |
| Total sales for reportable segments | 1 861 | 1 691 | 1 448 |
| Other sales                         |       |       | •     |
| Elimination of intercompany sales   |       | •     |       |
| Consolidated sales                  | 1 861 | 1 691 | 1 448 |
| EBIT                                |       |       |       |
| Total EBIT for reportable segments  | 136   | 78    | -115  |
| Other EBIT                          | -6    | -5    | -7    |
| Elimination of intercompany profits |       | •     |       |
| Other unallocated amounts           |       |       |       |
| Consolidated EBIT                   | 130   | 73    | -122  |
| Interest income                     | 1     | 1     | 1     |
| Interest expense                    | -18   | -20   | -15   |
| Other financial result              | -2    |       | -1    |
| Result of investment properties     | 1     |       | 3     |
| Share of results of associates      |       |       | 2     |
| Profit/(loss) before taxes          | 112   | 54    | -132  |

<sup>1</sup> Sales between segments are insignificant.

| GF Automotive |      | G    | GF AgieCharmilles |      |      | Total segments |       |       |  |
|---------------|------|------|-------------------|------|------|----------------|-------|-------|--|
| 2011          | 2010 | 2009 | 2011              | 2010 | 2009 | 2011           | 2010  | 2009  |  |
| 884           | 839  | 549  | 462               | 388  | 253  | 1 953          | 1 811 | 1 365 |  |
| 400           | 349  | 272  | 178               | 137  | 97   | 648            | 556   | 439   |  |
| 865           | 781  | 626  | 389               | 326  | 293  | 1 861          | 1 691 | 1 448 |  |
| 81            | 65   | 4    | 17                | 0    | -39  | 200            | 152   | 20    |  |
| 37            | 44   | 46   | 5                 | 6    | 7    | 61             | 69    | 73    |  |
|               | 1    | 2    |                   | 1    |      | 3              | 5     | 7     |  |
|               |      | 39   |                   |      | 6    |                |       | 55    |  |
| 44            | 20   | -83  | 12                | -7   | -52  | 136            | 78    | -115  |  |
|               |      |      |                   |      |      |                |       |       |  |

### 1 Changes in scope of consolidation

In the period under review the scope of consolidation changed as follows:

#### Additions (formations)

As of 21 June 2011

Georg Fischer Piping Systems Ltd, Seongnam-si, South Korea pro rata sales 2011: no sales (company setup) **GF** Piping Systems

# 2 Statement of financial position

Total assets increased by just CHF 22 million to CHF 2.9 billion compared to the end of 2010, despite significant sales growth. The increase in current assets triggered by the higher sales volume was largely offset by currency effects on all balance sheet positions.

#### 2.1 Non-current assets

Non-current assets declined by CHF 68 million. This is not attributable to disinvestment or to a significantly reduced level of investment, but is above all the consequence of the appreciation of the Swiss franc as major parts of our production plants are located abroad.

#### 2.2 Current assets

Current assets rose by CHF 90 million overall to CHF 1.66 billion. Inventories rose by CHF 41 million to CHF 630 million. Parallel to the strong sales growth, trade accounts receivable rose by CHF 117 million to CHF 603 million. Cash and cash equivalents fell by CHF 66 million in the reporting period. The major part of this amount relates to the nominal value repayment amounting to CHF 41 million at the end of June.

# 2.3 Equity

Compared to year-end 2010 equity has declined by CHF 11 million, despite a very positive net profit. This is attributable to the par value repayment amounting to CHF 41 million, the dividends to minority shareholders and to the dramatic impact of currency effects on the equity of Corporate subsidiaries located abroad.

These developments combined with the rise in total assets led to a slight decline in the equity ratio. This now amounts to 39% compared to 40% at the end of 2010.

#### 2.4 Liabilities

Only minor changes have resulted in liabilities. Current bank liabilities rose by CHF 28 million in order to partly finance the volume-related increase in current assets. Trade accounts payable ended up CHF 18 million lower, largely as a result of currency effects.

# 2.5 Financing

The new syndicated loan agreement in the amount of CHF 250 million was signed on 7 July 2011. This replaces the syndicated loan agreement concluded in October 2009, i.e. in the middle of the crisis. Thanks to the new agreement, which runs to 2016, we were able to significantly improve our maturity profile. In addition, a number of significantly more advantageous credit conditions were negotiated thanks to a significant change in the credit market situation. This now gives Georg Fischer the necessary freedom of maneuver to act quickly with respect to any acquisition projects Georg Fischer may choose to pursue.

#### Net debt

| million CHF                  | 30 June 2011 | 31 Dec. 2010 |
|------------------------------|--------------|--------------|
| Bank liabilities             | 216          | 192          |
| Bonds                        | 496          | 495          |
| Employee benefits            | 34           | 35           |
| Other interest-bearing       | •            |              |
| liabilities                  | 5            | 6            |
| Interest-bearing liabilities | 751          | 728          |
| Marketable securities        | 5            | 17           |
| Cash and cash equivalents    | 324          | 390          |
| Net debt                     | 422          | 321          |

As at 30 June 2011, net debt amounted to CHF 422 million, equivalent to a rise of CHF 101 million. The increase is above all attributable to seasonally related weak free cash flow in the first half of the year and to the reduction in par value.

#### 3 Income statement

The structure of the income statement was adjusted compared to the previous year. EBIT before special charges is no longer displayed, as no special charges were reported in either the reporting period or in the corresponding year-back period.

#### 3.1 Sales

Sales developed very pleasingly in the first half of the year, rising by CHF 170 million or 10%. All the Corporate Groups contributed to this growth. The appreciation of the Swiss franc reduced sales by CHF 243 million or 12%. The real growth in local currencies amounted to 24%.

#### **3.2 EBIT**

Operating profit rose strongly against the previous year's equivalent by 78% (or CHF 57 million) to CHF 130 million. This corresponds to an EBIT margin of 7.0% (previous year: 4.3%). All Corporate Groups contributed to this significant improvement in operating result, and all posted positive results for the first half of the year.

The appreciation of the Swiss franc impacted negatively on the Georg Fischer Corporation's income statement. Due to the difference in the exchange rates between the corresponding periods, the effect on the operating result is CHF 51 million.

# 3.3 Financial result and taxes

Interest expenses come in at CHF 18 million, some 10% below the previous year, which is attributable to the lower level of net debt compared to the first half year 2010.

Taxes have increased in step with profit. At 18%, the tax rate remains low.

### 3.4 Net profit and earnings per share

Net profit stands at CHF 92 million, which equates to an increase of 124%. Earnings per share have increased from CHF 9 in the first half 2010 to CHF 21.

Free cash flow amounted to CHF -54 million for the first half of 2011, significantly down on the previous year's figure. A particular contributor to this development was the strong increase in current assets as a result of the strong sales growth. It should be noted that funds requirements are subject to strong seasonal factors over the course of the year. In the first half of the year they are regularly much higher than at the end of the year, with a correspondingly negative effect on free cash flow.

With CHF 41 million, additions to property, plant and equipment were by CHF 6 million higher as in the first half year 2010, where investments have been exceptional low.

# 5 Events after the balance sheet date

There were no events between 30 June 2011 and 14 July 2011 that would require an adjustment to the carrying amounts of assets and liabilities or need to be disclosed under this heading.

# **Investor Relations**

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#### Disclaimer

The statements in this publication relating to matters that are not historical facts are forward-looking statements that are not guarantees of future performance and involve risks, uncertainties and other factors beyond the control of the company.

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